

### Sold Summary

	May-2011	May-2010	% Change
Sold Dollar Volume	\$17,182,300	\$17,014,200	0.99%
Avg Sold Price	\$536,947	\$447,742	19.92%
Median Sold Price	\$530,000	\$493,000	7.51%
Units Sold	32	38	-15.79%
Avg Days on Market	63	26	142.31%
Avg List Price for Solds	\$555,206	\$456,592	21.60%
Avg SP to OLP Ratio	96.4%	97.1%	-0.79%
Ratio of Avg SP to Avg OLP	94.2%	97.4%	-3.30%
Attached Avg Sold Price	\$331,667	\$291,083	13.94%
Detached Avg Sold Price	\$617,274	\$520,046	18.70%
Attached Units Sold	9	12	-25.00%
Detached Units Sold	23	26	-11.54%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	May-2011	May-2010	% Change
Active Listings	90	109	-17.43%
New Listings	46	40	15.00%
New Under Contracts	20	14	42.86%
New Contingents	30	7	328.57%
New Pendings	50	21	138.10%
Total Pendings	78	48	62.50%

### Financing (Sold)

Assumption	0
Cash	2
Conventional	22
FHA	5
Other	2
Owner	0
VA	1

### Days on Market (Sold)

0	1
1 to 10	9
11 to 20	6
21 to 30	4
31 to 60	4
61 to 90	0
91 to 120	0
121 to 180	4
181 to 360	3
361 to 720	1
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	2
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	4
\$200K to \$299,999	0	0	1	0	0	0	3	0	1	18
\$300K to \$399,999	1	1	1	0	2	0	2	9	1	4
\$400K to \$499,999	0	0	1	1	0	0	0	13	0	1
\$500K to \$599,999	2	0	3	1	2	0	0	11	2	0
\$600K to \$799,999	0	0	4	0	2	0	0	12	3	0
\$800K to \$999,999	0	0	1	0	2	0	0	2	0	1
\$1M to \$2,499,999	0	0	0	0	1	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>3</b>	<b>1</b>	<b>11</b>	<b>2</b>	<b>9</b>	<b>0</b>	<b>6</b>	<b>52</b>	<b>7</b>	<b>31</b>
Avg Sold Price	\$478,667	\$360,000	\$569,982	\$505,000	\$721,278	\$0	\$269,167			
Prev Year - Avg Sold Price	\$0	\$223,000	\$497,692	\$532,000	\$539,207	\$0	\$273,800			
Avg Sold % Change	0.00%	61.43%	14.53%	-5.08%	33.77%	0.00%	-1.69%			
Prev Year - # of Solds	0	1	12	1	14	0	10			

### Active Detail