

Sold Summary

	Jun-2011	Jun-2010	% Change
Sold Dollar Volume	\$509,987,709	\$619,528,662	-17.68%
Avg Sold Price	\$489,432	\$466,864	4.83%
Median Sold Price	\$381,150	\$370,000	3.01%
Units Sold	1,042	1,327	-21.48%
Avg Days on Market	62	55	12.73%
Avg List Price for Solds	\$503,486	\$478,589	5.20%
Avg SP to OLP Ratio	95.0%	95.6%	-0.66%
Ratio of Avg SP to Avg OLP	94.7%	95.0%	-0.33%
Attached Avg Sold Price	\$287,966	\$290,042	-0.72%
Detached Avg Sold Price	\$634,953	\$593,983	6.90%
Attached Units Sold	437	555	-21.26%
Detached Units Sold	605	772	-21.63%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun-2011	Jun-2010	% Change
Active Listings	3,554	3,740	-4.97%
New Listings	1,430	1,502	-4.79%
New Under Contracts	432	528	-18.18%
New Contingents	687	384	78.91%
New Pending	1,119	912	22.70%
Total Pending	2,122	2,087	1.68%

Financing (Sold)

Assumption	0
Cash	175
Conventional	586
FHA	218
Other	20
Owner	0
VA	43

Days on Market (Sold)

0	18
1 to 10	259
11 to 20	186
21 to 30	104
31 to 60	178
61 to 90	95
91 to 120	44
121 to 180	64
181 to 360	78
361 to 720	12
721+	4

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	0	0	0	4	2	3	9
\$50K to \$99,999	1	1	1	1	0	0	30	2	6	99
\$100K to \$149,999	1	2	1	6	0	1	36	5	19	128
\$150K to \$199,999	2	11	2	30	3	4	34	26	83	132
\$200K to \$299,999	5	2	37	50	32	10	52	162	199	205
\$300K to \$399,999	2	1	40	37	72	10	37	376	147	114
\$400K to \$499,999	3	1	22	11	74	3	9	341	39	31
\$500K to \$599,999	4	0	22	13	41	4	7	266	33	14
\$600K to \$799,999	0	0	22	11	81	8	4	376	44	19
\$800K to \$999,999	0	0	6	0	52	2	3	207	11	6
\$1M to \$2,499,999	0	0	3	0	67	2	0	346	10	12
\$2.5M to \$4,999,999	0	0	0	0	7	0	0	68	0	2
\$5,000,000+	0	0	0	0	1	0	0	11	0	0
Total	18	18	157	159	430	44	216	2,188	594	771
Avg Sold Price	\$332,625	\$195,674	\$446,638	\$320,251	\$716,366	\$448,666	\$239,156			
Prev Year - Avg Sold Price	\$321,900	\$199,558	\$434,721	\$304,570	\$661,737	\$364,860	\$270,302			
Avg Sold % Change	3.33%	-1.95%	2.74%	5.15%	8.26%	22.97%	-11.52%			
Prev Year - # of Solds	31	25	184	203	557	61	266			

Active Detail