

**Sold Summary**

	Jul-2011	Jul-2010	% Change
Sold Dollar Volume	\$446,803,491	\$442,835,711	0.90%
Avg Sold Price	\$492,617	\$484,503	1.67%
Median Sold Price	\$385,000	\$376,750	2.19%
Units Sold	907	914	-0.77%
Avg Days on Market	73	57	28.07%
Avg List Price for Solds	\$507,869	\$499,349	1.71%
Avg SP to OLP Ratio	94.1%	94.8%	-0.75%
Ratio of Avg SP to Avg OLP	94.1%	94.2%	-0.03%
Attached Avg Sold Price	\$290,918	\$284,035	2.42%
Detached Avg Sold Price	\$638,714	\$641,902	-0.50%
Attached Units Sold	381	402	-5.22%
Detached Units Sold	526	512	2.73%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Jul-2011	Jul-2010	% Change
Active Listings	3,424	3,823	-10.44%
New Listings	1,175	1,426	-17.60%
New Under Contracts	407	460	-11.52%
New Contingents	603	371	62.53%
New Pending	1,010	831	21.54%
Total Pending	1,984	1,936	2.48%

**Financing (Sold)**

Assumption	0
Cash	138
Conventional	485
FHA	206
Other	18
Owner	2
VA	58

**Days on Market (Sold)**

0	9
1 to 10	188
11 to 20	119
21 to 30	82
31 to 60	176
61 to 90	110
91 to 120	67
121 to 180	65
181 to 360	69
361 to 720	18
721+	4

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	6	2	3	10
\$50K to \$99,999	0	0	0	1	0	0	21	3	3	98
\$100K to \$149,999	1	4	1	8	1	1	30	4	20	102
\$150K to \$199,999	4	5	6	30	1	6	34	24	62	126
\$200K to \$299,999	5	5	25	45	22	11	38	181	180	181
\$300K to \$399,999	2	0	39	24	56	7	29	383	144	90
\$400K to \$499,999	0	1	13	11	63	4	8	330	35	28
\$500K to \$599,999	2	0	14	8	44	3	11	278	43	17
\$600K to \$799,999	0	0	18	14	79	6	6	371	45	15
\$800K to \$999,999	0	0	8	0	50	1	0	200	7	7
\$1M to \$2,499,999	0	0	2	1	67	1	1	334	8	14
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	63	0	2
\$5,000,000+	0	0	0	0	0	0	0	10	0	0
<b>Total</b>	<b>14</b>	<b>15</b>	<b>126</b>	<b>142</b>	<b>386</b>	<b>40</b>	<b>184</b>	<b>2,183</b>	<b>550</b>	<b>690</b>
Avg Sold Price	\$274,643	\$197,133	\$443,881	\$320,406	\$715,517	\$400,375	\$252,012			
Prev Year - Avg Sold Price	\$335,338	\$215,847	\$457,582	\$315,412	\$711,076	\$382,347	\$242,906			
Avg Sold % Change	-18.10%	-8.67%	-2.99%	1.58%	0.62%	4.72%	3.75%			
Prev Year - # of Solds	16	16	116	159	380	39	188			

**Active Detail**