

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$422,605,249	\$426,423,628	-0.90%
Avg Sold Price	\$498,944	\$472,753	5.54%
Median Sold Price	\$379,900	\$384,000	-1.07%
Units Sold	847	902	-6.10%
Avg Days on Market	69	66	4.55%
Avg List Price for Solds	\$513,712	\$486,730	5.54%
Avg SP to OLP Ratio	94.4%	94.4%	-0.01%
Ratio of Avg SP to Avg OLP	93.8%	93.7%	0.01%
Attached Avg Sold Price	\$304,549	\$280,451	8.59%
Detached Avg Sold Price	\$637,180	\$615,957	3.45%
Attached Units Sold	352	385	-8.57%
Detached Units Sold	495	517	-4.26%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	3,247	3,689	-11.98%
New Listings	985	1,248	-21.07%
New Under Contracts	359	539	-33.40%
New Contingents	533	318	67.61%
New Pendings	892	857	4.08%
Total Pendings	1,796	1,849	-2.87%

Financing (Sold)

Assumption	0
Cash	152
Conventional	442
FHA	197
Other	13
Owner	1
VA	42

Days on Market (Sold)

0	14
1 to 10	141
11 to 20	128
21 to 30	76
31 to 60	179
61 to 90	102
91 to 120	75
121 to 180	55
181 to 360	64
361 to 720	12
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	2	4	11
\$50K to \$99,999	0	0	0	0	0	0	19	0	2	101
\$100K to \$149,999	0	1	2	6	0	3	31	3	17	89
\$150K to \$199,999	3	4	5	18	0	2	27	29	61	130
\$200K to \$299,999	2	5	31	44	28	14	37	173	158	181
\$300K to \$399,999	4	0	29	33	58	7	26	378	140	84
\$400K to \$499,999	2	0	15	10	60	1	13	323	33	34
\$500K to \$599,999	0	0	14	10	46	9	1	250	40	10
\$600K to \$799,999	0	0	8	14	77	4	4	336	33	18
\$800K to \$999,999	0	0	6	3	41	1	0	193	8	7
\$1M to \$2,499,999	0	0	4	0	56	2	2	301	8	11
\$2.5M to \$4,999,999	0	0	0	0	4	0	0	64	0	2
\$5,000,000+	0	0	0	0	0	0	0	12	0	0
Total	11	10	114	138	370	43	161	2,064	504	678
Avg Sold Price	\$304,122	\$193,999	\$430,287	\$346,691	\$710,826	\$418,940	\$244,743			
Prev Year - Avg Sold Price	\$348,850	\$198,096	\$433,282	\$299,628	\$694,071	\$347,434	\$262,041			
Avg Sold % Change	-12.82%	-2.07%	-0.69%	15.71%	2.41%	20.58%	-6.60%			
Prev Year - # of Solds	15	23	135	155	367	32	175			

Active Detail