

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$10,921,875	\$13,484,562	-19.00%
Avg Sold Price	\$436,875	\$449,485	-2.81%
Median Sold Price	\$466,875	\$443,700	5.22%
Units Sold	25	30	-16.67%
Avg Days on Market	69	98	-29.59%
Avg List Price for Solds	\$443,739	\$459,385	-3.41%
Avg SP to OLP Ratio	95.0%	94.3%	0.72%
Ratio of Avg SP to Avg OLP	95.0%	93.3%	1.86%
Attached Avg Sold Price	\$357,857	\$376,507	-4.95%
Detached Avg Sold Price	\$467,604	\$480,762	-2.74%
Attached Units Sold	7	9	-22.22%
Detached Units Sold	18	21	-14.29%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	85	96	-11.46%
New Listings	28	26	7.69%
New Under Contracts	7	17	-58.82%
New Contingents	13	8	62.50%
New Pendings	20	25	-20.00%
Total Pendings	45	46	-2.17%

Financing (Sold)

Assumption	0
Cash	1
Conventional	19
FHA	3
Other	0
Owner	0
VA	2

Days on Market (Sold)

0	0
1 to 10	3
11 to 20	6
21 to 30	2
31 to 60	8
61 to 90	1
91 to 120	1
121 to 180	1
181 to 360	2
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	5
\$200K to \$299,999	0	0	1	0	0	0	3	1	2	15
\$300K to \$399,999	0	0	3	0	1	0	0	7	0	3
\$400K to \$499,999	0	0	4	0	0	0	0	13	1	0
\$500K to \$599,999	0	0	4	2	3	1	0	18	2	0
\$600K to \$799,999	0	0	1	0	1	0	0	9	1	0
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	1
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	13	2	5	1	4	53	6	26
Avg Sold Price	\$0	\$0	\$446,298	\$557,500	\$523,000	\$530,000	\$215,000			
Prev Year - Avg Sold Price	\$385,000	\$0	\$411,264	\$577,495	\$600,263	\$437,900	\$299,279			
Avg Sold % Change	0.00%	0.00%	8.52%	-3.46%	-12.87%	21.03%	-28.16%			
Prev Year - # of Solds	2	0	11	2	8	1	6			

Active Detail