

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$15,703,000	\$11,760,000	33.53%
Avg Sold Price	\$541,483	\$735,000	-26.33%
Median Sold Price	\$455,000	\$732,500	-37.88%
Units Sold	29	16	81.25%
Avg Days on Market	66	57	15.79%
Avg List Price for Solds	\$554,959	\$754,781	-26.47%
Avg SP to OLP Ratio	94.2%	95.0%	-0.82%
Ratio of Avg SP to Avg OLP	94.8%	96.0%	-1.28%
Attached Avg Sold Price	\$339,533	\$616,063	-44.89%
Detached Avg Sold Price	\$757,857	\$853,938	-11.25%
Attached Units Sold	15	8	87.50%
Detached Units Sold	14	8	75.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	81	96	-15.63%
New Listings	21	28	-25.00%
New Under Contracts	19	12	58.33%
New Contingents	15	12	25.00%
New Pendings	34	24	41.67%
Total Pendings	44	48	-8.33%

Financing (Sold)

Assumption	0
Cash	10
Conventional	18
FHA	1
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	2
1 to 10	8
11 to 20	5
21 to 30	3
31 to 60	2
61 to 90	1
91 to 120	2
121 to 180	1
181 to 360	4
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	7
\$200K to \$299,999	0	0	0	0	0	0	5	0	0	17
\$300K to \$399,999	0	0	0	0	0	0	4	0	1	8
\$400K to \$499,999	0	0	2	0	0	0	2	0	1	3
\$500K to \$599,999	2	0	1	0	0	0	2	4	1	3
\$600K to \$799,999	0	0	3	0	3	0	0	8	0	4
\$800K to \$999,999	0	0	0	0	1	0	0	3	1	2
\$1M to \$2,499,999	0	0	0	0	2	0	0	12	2	3
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	0	6	0	6	0	15	28	6	47
Avg Sold Price	\$547,500	\$0	\$571,000	\$0	\$1,014,833	\$0	\$339,533			
Prev Year - Avg Sold Price	\$0	\$0	\$742,300	\$0	\$1,040,000	\$1,707,000	\$460,214			
Avg Sold % Change	0.00%	0.00%	-23.08%	0.00%	-2.42%	0.00%	-26.22%			
Prev Year - # of Solds	0	0	5	0	3	1	7			

Active Detail