

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$18,904,650	\$12,324,900	53.39%
Avg Sold Price	\$630,155	\$616,245	2.26%
Median Sold Price	\$526,000	\$526,000	0.00%
Units Sold	30	20	50.00%
Avg Days on Market	59	70	-15.71%
Avg List Price for Solds	\$648,515	\$639,475	1.41%
Avg SP to OLP Ratio	92.7%	94.5%	-1.96%
Ratio of Avg SP to Avg OLP	88.2%	93.6%	-5.82%
Attached Avg Sold Price	\$380,819	\$379,667	0.30%
Detached Avg Sold Price	\$915,111	\$971,113	-5.77%
Attached Units Sold	16	12	33.33%
Detached Units Sold	14	8	75.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	93	94	-1.06%
New Listings	30	30	0.00%
New Under Contracts	10	23	-56.52%
New Contingents	14	5	180.00%
New Pendings	24	28	-14.29%
Total Pendings	42	51	-17.65%

Financing (Sold)

Assumption	0
Cash	9
Conventional	15
FHA	3
Other	2
Owner	0
VA	1

Days on Market (Sold)

0	1
1 to 10	4
11 to 20	3
21 to 30	3
31 to 60	8
61 to 90	4
91 to 120	4
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	5
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	22
\$300K to \$399,999	0	0	0	0	0	0	4	0	0	7
\$400K to \$499,999	0	0	0	0	0	0	5	1	0	6
\$500K to \$599,999	0	0	1	0	2	0	1	5	1	4
\$600K to \$799,999	0	0	1	0	3	0	0	9	0	3
\$800K to \$999,999	0	0	1	0	1	1	0	6	2	2
\$1M to \$2,499,999	0	0	0	0	5	0	0	17	0	2
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	3	0	11	1	15	38	3	52
Avg Sold Price	\$0	\$0	\$678,333	\$0	\$979,686	\$971,800	\$341,420			
Prev Year - Avg Sold Price	\$0	\$0	\$620,000	\$0	\$1,088,150	\$0	\$379,667			
Avg Sold % Change	0.00%	0.00%	9.41%	0.00%	-9.97%	0.00%	-10.07%			
Prev Year - # of Solds	0	0	2	0	6	0	12			

Active Detail