

Sold Summary

	Jan-2011	Jan-2010	% Change
Sold Dollar Volume	\$16,459,500	\$15,945,360	3.22%
Avg Sold Price	\$715,630	\$613,283	16.69%
Median Sold Price	\$522,000	\$525,000	-0.57%
Units Sold	23	26	-11.54%
Avg Days on Market	87	94	-7.45%
Avg List Price for Solds	\$752,465	\$637,665	18.00%
Avg SP to OLP Ratio	93.3%	95.1%	-1.90%
Ratio of Avg SP to Avg OLP	92.7%	93.8%	-1.16%
Attached Avg Sold Price	\$408,150	\$425,014	-3.97%
Detached Avg Sold Price	\$952,154	\$870,014	9.44%
Attached Units Sold	10	15	-33.33%
Detached Units Sold	13	11	18.18%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan-2011	Jan-2010	% Change
Active Listings	88	88	0.00%
New Listings	30	54	-44.44%
New Under Contracts	8	19	-57.89%
New Contingents	10	3	233.33%
New Pending	18	22	-18.18%
Total Pending	30	37	-18.92%

Financing (Sold)

Assumption	0
Cash	4
Conventional	16
FHA	3
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	0
11 to 20	2
21 to 30	4
31 to 60	6
61 to 90	3
91 to 120	1
121 to 180	4
181 to 360	2
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	5
\$200K to \$299,999	0	0	0	0	0	0	4	0	0	23
\$300K to \$399,999	0	0	1	0	0	0	1	0	1	8
\$400K to \$499,999	0	0	0	1	0	0	0	0	0	6
\$500K to \$599,999	0	0	2	1	1	0	2	4	1	8
\$600K to \$799,999	0	0	0	1	2	0	0	12	0	1
\$800K to \$999,999	0	0	1	0	2	0	0	1	0	3
\$1M to \$2,499,999	0	0	0	0	4	0	0	9	2	3
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	4	3	9	0	7	27	4	57
Avg Sold Price	\$0	\$0	\$578,250	\$568,500	\$1,118,333	\$0	\$339,429			
Prev Year - Avg Sold Price	\$622,500	\$515,000	\$795,000	\$535,000	\$905,850	\$0	\$409,632			
Avg Sold % Change	0.00%	0.00%	-27.26%	6.26%	23.46%	0.00%	-17.14%			
Prev Year - # of Solds	1	1	1	1	9	0	13			

Active Detail