

### Sold Summary

	Sep-2011	Sep-2010	% Change
Sold Dollar Volume	\$20,272,400	\$16,924,100	19.78%
Avg Sold Price	\$810,896	\$676,964	19.78%
Median Sold Price	\$749,000	\$613,000	22.19%
Units Sold	25	25	0.00%
Avg Days on Market	87	72	20.83%
Avg List Price for Solds	\$824,690	\$691,090	19.33%
Avg SP to OLP Ratio	95.1%	93.9%	1.35%
Ratio of Avg SP to Avg OLP	96.4%	95.0%	1.47%
Attached Avg Sold Price	\$399,989	\$551,773	-27.51%
Detached Avg Sold Price	\$1,042,031	\$983,645	5.94%
Attached Units Sold	9	11	-18.18%
Detached Units Sold	16	11	45.45%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Sep-2011	Sep-2010	% Change
Active Listings	122	145	-15.86%
New Listings	56	48	16.67%
New Under Contracts	10	19	-47.37%
New Contingents	12	10	20.00%
New Pendings	22	29	-24.14%
Total Pendings	30	43	-30.23%

### Financing (Sold)

Assumption	0
Cash	6
Conventional	16
FHA	0
Other	2
Owner	0
VA	1

### Days on Market (Sold)

0	0
1 to 10	6
11 to 20	1
21 to 30	1
31 to 60	5
61 to 90	1
91 to 120	1
121 to 180	7
181 to 360	3
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	2
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	11
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	4
\$500K to \$599,999	0	0	1	0	1	0	2	4	0	3
\$600K to \$799,999	0	0	3	0	1	0	2	15	0	9
\$800K to \$999,999	0	0	1	0	4	0	0	7	0	3
\$1M to \$2,499,999	0	0	0	0	5	0	0	37	0	8
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	10	0	1
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	5	0	11	0	9	74	0	47
Avg Sold Price	\$0	\$0	\$752,900	\$0	\$1,173,455	\$0	\$399,989			
Prev Year - Avg Sold Price	\$0	\$0	\$711,580	\$0	\$1,210,367	\$0	\$551,773			
Avg Sold % Change	0.00%	0.00%	5.81%	0.00%	-3.05%	0.00%	-27.51%			
Prev Year - # of Solds	0	0	5	0	6	0	11			

### Active Detail