

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$32,431,000	\$42,435,525	-23.58%
Avg Sold Price	\$1,046,161	\$922,511	13.40%
Median Sold Price	\$910,000	\$764,500	19.03%
Units Sold	31	46	-32.61%
Avg Days on Market	46	60	-23.33%
Avg List Price for Solds	\$1,074,716	\$956,691	12.34%
Avg SP to OLP Ratio	95.4%	95.1%	0.32%
Ratio of Avg SP to Avg OLP	95.5%	94.3%	1.22%
Attached Avg Sold Price	\$574,700	\$554,378	3.67%
Detached Avg Sold Price	\$1,270,667	\$1,138,314	11.63%
Attached Units Sold	10	17	-41.18%
Detached Units Sold	21	29	-27.59%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	107	137	-21.90%
New Listings	25	37	-32.43%
New Under Contracts	12	22	-45.45%
New Contingents	15	7	114.29%
New Pending	27	29	-6.90%
Total Pending	32	38	-15.79%

Financing (Sold)

Assumption	0
Cash	7
Conventional	19
FHA	3
Other	2
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	9
11 to 20	4
21 to 30	4
31 to 60	8
61 to 90	0
91 to 120	3
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	2
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	2	0	0	7
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	12
\$400K to \$499,999	0	0	1	0	0	0	3	0	0	1
\$500K to \$599,999	0	0	1	0	0	0	0	3	0	1
\$600K to \$799,999	0	0	1	0	2	0	1	7	0	8
\$800K to \$999,999	0	0	3	0	2	0	0	10	0	3
\$1M to \$2,499,999	0	0	1	0	8	0	2	35	0	5
\$2.5M to \$4,999,999	0	0	0	0	2	0	0	7	0	2
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	7	0	14	0	10	63	0	43
Avg Sold Price	\$0	\$0	\$854,857	\$0	\$1,478,571	\$0	\$574,700			
Prev Year - Avg Sold Price	\$681,350	\$0	\$734,167	\$0	\$1,269,307	\$0	\$554,378			
Avg Sold % Change	0.00%	0.00%	16.44%	0.00%	16.49%	0.00%	3.67%			
Prev Year - # of Solds	1	0	6	0	22	0	17			

Active Detail