

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$7,621,700	\$11,622,100	-34.42%
Avg Sold Price	\$476,356	\$553,433	-13.93%
Median Sold Price	\$467,500	\$525,100	-10.97%
Units Sold	16	21	-23.81%
Avg Days on Market	100	63	58.73%
Avg List Price for Solds	\$488,500	\$574,733	-15.00%
Avg SP to OLP Ratio	93.0%	93.6%	-0.61%
Ratio of Avg SP to Avg OLP	93.3%	93.8%	-0.52%
Attached Avg Sold Price	\$0	\$345,750	0%
Detached Avg Sold Price	\$476,356	\$575,295	-17.20%
Attached Units Sold	0	2	0%
Detached Units Sold	16	19	-15.79%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	65	79	-17.72%
New Listings	11	17	-35.29%
New Under Contracts	6	14	-57.14%
New Contingents	3	11	-72.73%
New Pendings	9	25	-64.00%
Total Pendings	26	31	-16.13%

Financing (Sold)

Assumption	0
Cash	3
Conventional	8
FHA	4
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	4
11 to 20	1
21 to 30	0
31 to 60	3
61 to 90	0
91 to 120	3
121 to 180	2
181 to 360	2
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	3
\$200K to \$299,999	0	0	2	0	1	0	0	5	0	5
\$300K to \$399,999	0	0	0	0	3	0	0	11	1	1
\$400K to \$499,999	0	0	1	0	1	0	0	9	0	0
\$500K to \$599,999	0	0	1	0	3	0	0	12	0	0
\$600K to \$799,999	0	0	2	0	2	0	0	10	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	5	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	3	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	6	0	10	0	0	55	1	9
Avg Sold Price	\$0	\$0	\$483,483	\$0	\$472,080	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$560,513	\$470,000	\$586,045	\$0	\$221,500			
Avg Sold % Change	0.00%	0.00%	-13.74%	0.00%	-19.45%	0.00%	0.00%			
Prev Year - # of Solds	0	0	8	1	11	0	1			

Active Detail