

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$9,217,000	\$12,822,000	-28.12%
Avg Sold Price	\$614,467	\$582,818	5.43%
Median Sold Price	\$543,000	\$572,000	-5.07%
Units Sold	15	22	-31.82%
Avg Days on Market	84	96	-12.50%
Avg List Price for Solds	\$628,686	\$590,698	6.43%
Avg SP to OLP Ratio	92.8%	93.2%	-0.41%
Ratio of Avg SP to Avg OLP	92.3%	93.2%	-0.97%
Attached Avg Sold Price	\$267,000	\$0	0.00%
Detached Avg Sold Price	\$667,923	\$582,818	14.60%
Attached Units Sold	2	0	0.00%
Detached Units Sold	13	22	-40.91%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	96	82	17.07%
New Listings	21	29	-27.59%
New Under Contracts	10	6	66.67%
New Contingents	7	7	0.00%
New Pendings	17	13	30.77%
Total Pendings	22	22	0.00%

Financing (Sold)

Assumption	0
Cash	3
Conventional	10
FHA	0
Other	0
Owner	0
VA	2

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	3
21 to 30	0
31 to 60	2
61 to 90	3
91 to 120	3
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	0	1	1	4
\$200K to \$299,999	1	0	1	0	0	0	0	7	1	3
\$300K to \$399,999	0	0	1	0	0	0	0	15	1	1
\$400K to \$499,999	0	0	1	1	0	0	0	13	0	0
\$500K to \$599,999	0	0	0	0	3	0	0	9	1	0
\$600K to \$799,999	0	0	0	0	1	0	0	22	0	0
\$800K to \$999,999	0	0	0	0	3	0	0	10	0	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	5	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	3	1	9	0	1	82	4	10
Avg Sold Price	\$290,000	\$0	\$327,333	\$415,000	\$823,444	\$0	\$119,000			
Prev Year - Avg Sold Price	\$0	\$0	\$502,333	\$0	\$679,400	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-34.84%	0.00%	21.20%	0.00%	0.00%			
Prev Year - # of Solds	0	0	12	0	10	0	0			

Active Detail