

Sold Summary

	Mar-2011	Mar-2010	% Change
Sold Dollar Volume	\$8,010,210	\$4,440,500	80.39%
Avg Sold Price	\$445,012	\$444,050	0.22%
Median Sold Price	\$337,500	\$416,500	-18.97%
Units Sold	18	10	80.00%
Avg Days on Market	125	43	190.70%
Avg List Price for Solds	\$475,456	\$460,900	3.16%
Avg SP to OLP Ratio	89.4%	92.9%	-3.75%
Ratio of Avg SP to Avg OLP	87.6%	95.0%	-7.78%
Attached Avg Sold Price	\$185,125	\$700,000	-73.55%
Detached Avg Sold Price	\$477,498	\$415,611	14.89%
Attached Units Sold	2	1	100.00%
Detached Units Sold	16	9	77.78%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Mar-2011	Mar-2010	% Change
Active Listings	73	77	-5.19%
New Listings	43	45	-4.44%
New Under Contracts	10	18	-44.44%
New Contingents	15	9	66.67%
New Pending	25	27	-7.41%
Total Pending	37	33	12.12%

Financing (Sold)

Assumption	0
Cash	3
Conventional	9
FHA	6
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	2
11 to 20	1
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	6
121 to 180	3
181 to 360	2
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	1	4
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	3
\$200K to \$299,999	3	0	0	0	1	0	1	2	0	3
\$300K to \$399,999	0	0	2	0	2	0	0	11	1	0
\$400K to \$499,999	0	0	3	0	1	0	0	16	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	8	0	0
\$600K to \$799,999	0	0	1	0	0	0	0	10	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	11	0	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	3	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	3	0	6	0	7	0	2	61	2	10
Avg Sold Price	\$245,000	\$0	\$437,833	\$0	\$611,137	\$0	\$185,125			
Prev Year - Avg Sold Price	\$161,833	\$700,000	\$451,000	\$0	\$588,250	\$0	\$0			
Avg Sold % Change	51.39%	0.00%	-2.92%	0.00%	3.89%	0.00%	0.00%			
Prev Year - # of Solds	3	1	2	0	4	0	0			

Active Detail