

**Sold Summary**

	Jan-2011	Jan-2010	% Change
Sold Dollar Volume	\$236,640,095	\$234,762,824	0.80%
Avg Sold Price	\$440,671	\$404,067	9.06%
Median Sold Price	\$340,000	\$326,500	4.13%
Units Sold	544	581	-6.37%
Avg Days on Market	84	71	18.31%
Avg List Price for Solds	\$455,714	\$416,902	9.31%
Avg Sold Price to List Price Ratio	92.0%	94.5%	-2.62%
Ratio of Avg Sold Price to Avg List Price	91.9%	93.0%	-1.18%
Attached Avg Sold Price	\$264,000	\$269,408	-2.01%
Detached Avg Sold Price	\$595,446	\$543,923	9.47%
Attached Units Sold	253	296	-14.53%
Detached Units Sold	290	285	1.75%

**Inventory**

	Jan-2011	Jan-2010	% Change
Active Listings	3,298	2,881	14.47%
New Listings	944	1,233	-23.44%
New Under Contracts	321	309	3.88%
New Contingents	428	371	15.36%
New Pendings	749	680	10.15%
Total Pendings	1,533	1,767	-13.24%

**Financing (Sold)**

Assumption	0
Cash	114
Conventional	270
FHA	115
Other	16
Owner	1
VA	21

**Days on Market (Sold)**

0	18
1 to 10	56
11 to 20	72
21 to 30	55
31 to 60	124
61 to 90	82
91 to 120	53
121 to 180	45
181 to 360	31
361 to 720	2
721+	1

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	All	Detached	Attached/TH	All
< \$50,000	0	0	0	0	0	0	4	1	1	12
\$50K to \$99,999	0	0	0	2	0	0	21	4	21	179
\$100K to \$149,999	0	3	1	13	0	0	31	14	88	193
\$150K to \$199,999	2	1	9	12	3	5	14	66	129	173
\$200K to \$299,999	2	2	19	30	24	3	28	223	215	205
\$300K to \$399,999	0	1	13	14	32	7	18	318	125	84
\$400K to \$499,999	1	0	13	7	35	0	7	226	36	31
\$500K to \$599,999	1	0	5	8	27	2	3	152	22	25
\$600K to \$799,999	1	0	6	10	41	3	2	222	18	10
\$800K to \$999,999	1	0	2	0	19	1	1	113	3	9
\$1M to \$2,499,999	0	0	1	0	27	0	0	226	7	11
\$2.5M to \$4,999,999	0	0	0	0	5	0	0	51	0	4
\$5,000,000+	0	0	0	0	0	0	0	10	0	0
<b>Total</b>	<b>8</b>	<b>7</b>	<b>69</b>	<b>96</b>	<b>213</b>	<b>21</b>	<b>129</b>	<b>1,642</b>	<b>686</b>	<b>965</b>
Avg Sold Price	\$412,688	\$220,429	\$376,853	\$312,454	\$674,232	\$377,440	\$211,496			
Prev Year - Avg Sold Price	\$349,708	\$209,153	\$367,556	\$297,857	\$618,695	\$258,504	\$252,040			
Avg Sold % Change	18.01%	5.39%	2.53%	4.90%	8.98%	46.01%	-16.09%			
Prev Year - # of Solds	12	15	72	123	201	23	135			

**Active Detail**