

**Sold Summary**

	Mar-2011	Mar-2010	% Change
Sold Dollar Volume	\$340,707,589	\$334,598,769	1.83%
Avg Sold Price	\$450,671	\$398,807	13.00%
Median Sold Price	\$332,450	\$324,250	2.53%
Units Sold	756	839	-9.89%
Avg Days on Market	92	69	33.33%
Avg List Price for Solds	\$465,166	\$409,579	13.57%
Avg SP to OLP Ratio	92.8%	95.5%	-2.81%
Ratio of Avg SP to Avg OLP	92.9%	94.5%	-1.71%
Attached Avg Sold Price	\$256,850	\$276,160	-6.99%
Detached Avg Sold Price	\$638,436	\$528,987	20.69%
Attached Units Sold	372	432	-13.89%
Detached Units Sold	384	407	-5.65%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Mar-2011	Mar-2010	% Change
Active Listings	3,088	3,145	-1.81%
New Listings	1,638	1,945	-15.78%
New Under Contracts	534	807	-33.83%
New Contingents	739	465	58.92%
New Pending	1,273	1,272	0.08%
Total Pending	2,023	2,411	-16.09%

**Financing (Sold)**

Assumption	0
Cash	151
Conventional	378
FHA	178
Other	12
Owner	0
VA	37

**Days on Market (Sold)**

0	32
1 to 10	127
11 to 20	65
21 to 30	38
31 to 60	108
61 to 90	87
91 to 120	88
121 to 180	103
181 to 360	94
361 to 720	12
721+	2

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	2	2	3	6
\$50K to \$99,999	1	0	0	0	0	0	34	1	3	105
\$100K to \$149,999	0	3	1	14	0	4	38	4	29	130
\$150K to \$199,999	2	4	2	21	0	4	33	18	83	141
\$200K to \$299,999	5	3	21	51	25	12	46	170	169	196
\$300K to \$399,999	1	2	31	18	58	4	26	312	120	111
\$400K to \$499,999	0	0	13	8	38	3	10	287	32	25
\$500K to \$599,999	0	0	7	8	42	4	4	188	16	21
\$600K to \$799,999	0	0	14	6	48	3	4	323	30	20
\$800K to \$999,999	0	0	3	0	22	1	1	147	5	9
\$1M to \$2,499,999	0	0	1	0	41	0	1	298	6	9
\$2.5M to \$4,999,999	0	0	0	0	7	0	0	54	0	2
\$5,000,000+	0	0	0	0	1	0	0	11	0	0
<b>Total</b>	<b>9</b>	<b>12</b>	<b>93</b>	<b>126</b>	<b>282</b>	<b>35</b>	<b>199</b>	<b>1,815</b>	<b>496</b>	<b>775</b>
Avg Sold Price	\$213,333	\$206,395	\$422,423	\$286,935	\$723,241	\$342,896	\$225,711			
Prev Year - Avg Sold Price	\$294,844	\$237,372	\$376,027	\$289,462	\$595,936	\$412,248	\$231,174			
Avg Sold % Change	-27.65%	-13.05%	12.34%	-0.87%	21.36%	-16.82%	-2.36%			
Prev Year - # of Solds	16	24	102	160	289	55	193			

**Active Detail**